

Key Customers

- Any patient that requires transfer between a bed and a chair, wheelchair, or commode (or any other surface-to-surface transfer). Without the use of a lift, the patient would be confined to the bed.
- Common conditions include, but are not limited to, bone cancer, ALS, inflammatory myopathies, Cerebral Palsy, MS, MD, extreme arthritis, spinal cord injury, paralysis, hip and knee replacement, and age-associated conditions.

Funding Sources

- Waiver programs
- Banks, trusts, insurance, and loans
- Medicare and Medicaid

Referral Sources

- Case managers, life care planners, discharge planners, visiting nurses, occupational therapists, physical therapists, and social workers
- Rehab hospitals, university hospitals, and general hospitals
- Short term rehab nursing homes (90-day Medicare rehab)
- Nursing homes, assisted living (private), continuing care centers, and skilled nursing facilities
- Adult daycare and schools

Product Applications

- Transferring patient from surface-to-surface
- Repositioning in the bed, lifting someone that has fallen to the floor, helping to perform hygiene in the bedroom, bed/chair transfers
- Positioning into a bathtub or shower, or over the commode for toileting, and to the sink
- Clean up by a caregiver after toileting
- Transfers between rooms through doorways
- Access to floor activities
- Smooth lowering into pool for aquatic therapy
- Ambulation therapy in rehab setting or home
- Access to kitchen or living room

Product Placement

- Center of room or against wall
- At a residential home or in a facility

Key Features

- Small footprint - limited space required.
- Single pivoting post rotates 360° (ceiling mount) or 180° (wall mount) for optimum room usage.
- Articulating arm rotates 360° for unmatched range of motion.
- Two arm sizes available (4'/5') for optimum reach in all directions.
- Compatible with ceiling heights ranging from 8' to 12'.
- Camber adjustment ensures smooth arm functionality for heavier patients.
- Friction adjustment ensures the post's rotation can be controlled and set per patient.
- Installation in wood, drywall, concrete, metal, etc.
- Semi-permanent - easy removal when the product is no longer required.
- Works with most motors and sling brands/types.
- Can be used on any size bed, allowing patient to continue to sleep with their partner.
- Compact storage - when wall mounted and not in use, the arm may be folded flat to the wall and out of the way. When ceiling mounted, the arm may be folded in half and positioned in any direction.

Accessories

- Swivel hook - keeps motor tape from twisting

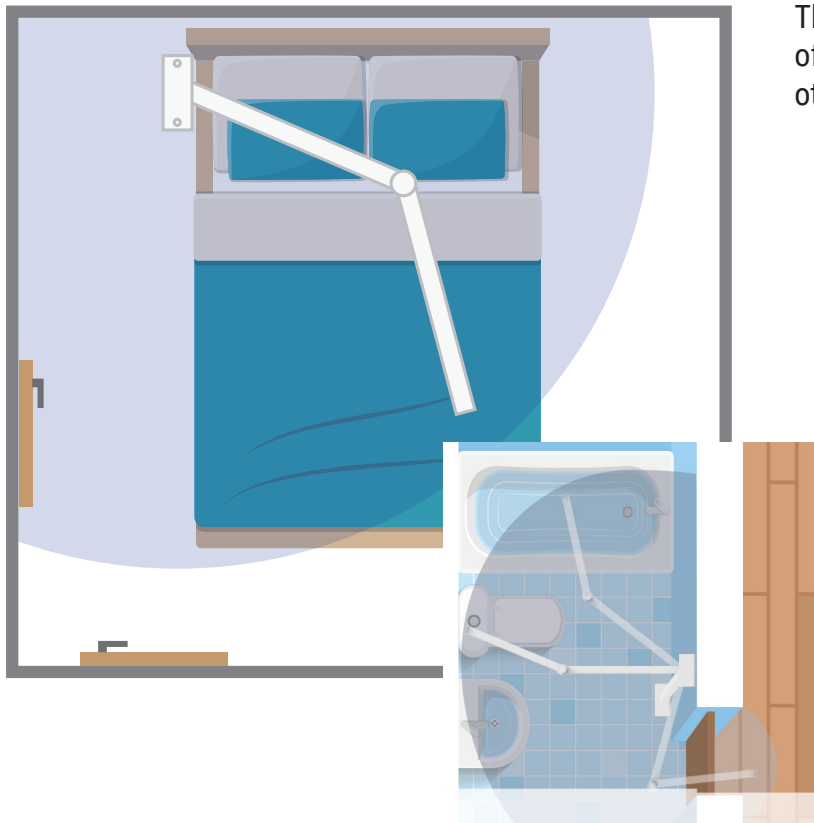
Recommended Sling Options

- Universal Support Sling provides most positioning options - used for all surface-to-surface transfers, full body support, can also be utilized for toileting.
- Hygienic Sling - used most commonly for bathing, toileting, and hygienic care.
- Available in small, medium, and large. Size is determined by patient measurements and body weight.

Recommended Motor Requirements

- Lifting capacity: 440 lbs.
- Battery backup - lithium ion.
- Lightweight design offers easier handling and moving between lifting devices.

THE ORBIT ADVANTAGE



The compact design, length of reach, and expansive range of motion the ORBIT provides is unmatched compared to other fixed track patient transferring systems.

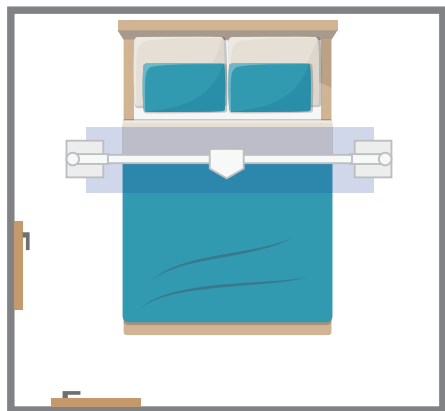
Install Advantages

- No certifications required for installer
- No permits required
- No customization required
- Low impact to walls and floor
- Evaluation and installation can be completed same day (in most cases)
- One person install, generally takes 30-60 minutes
- Can be installed in virtually any room - no size constraints with single post design
- Two attachment point options - floor/ceiling or floor/wall

Retail Price Advantage

\$2,000 (without motor and sling)
 \$3,000 - \$4,500 (motor only)
 \$150 - \$250 (sling only)

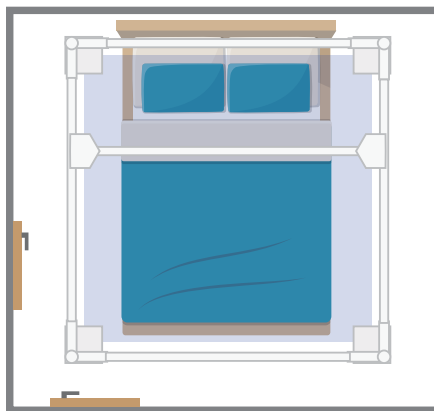
OTHER PATIENT LIFTING DEVICE LIMITATIONS



2 Post

Limited to one-directional movement. Confined to length of track and post placement.

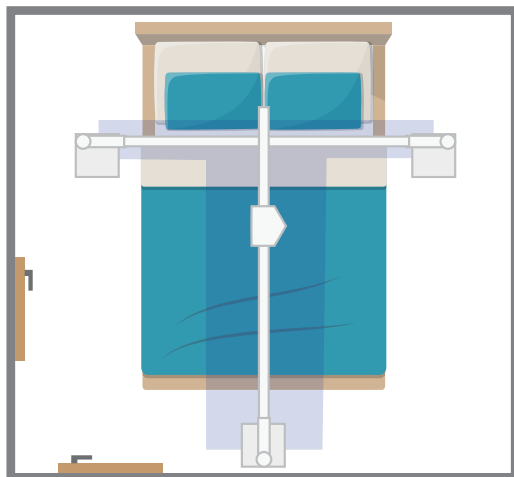
\$2,000 - \$3,000
 (without motor and sling)



4 Post

Multi-directional movement but limited within 4 post area. Confined to length of track and post placement. Takes up an entire room.

\$5,000 - \$7,000
 (without motor and sling)



3 Post

Limited to two-directional movement. Confined to length of track and post placement. Posts take up valuable space, which is especially significant in smaller bathrooms.

\$2,500 - \$4,000
 (without motor and sling)

